([WHUQDO ([DPLQHUV¶ 5HSRU

*HQHUDO GHWDLOV	
6XEMHFW	,QWHUQDWLRQDO 0LJUDWLRQ ,QVWLWXWHV -RLQW 9HQWXUHV
1DPH RI H[WHUQDO H[DPLQHU	'DQLHO :LONLQVRQ
'DWH RI UHSRUW	WK2FWREHU

5HSRUW &KHFNOLVW

(brq™rw R æbD”Trw™~öid”daFq™~õ(BIEG w™~öbD€‡!7Nõ(BH r 17Nû!ñ '$ht / 3 & + D

V"	<(6
/3& $VVHVVPHQW RXWFRPHV"	<(6
0RGXOH 'HVFULSWLRQV"	<(6
0DUNLQJ&ULWHULD"	<(6
$ VXIILFLHQW QXPEHUV RI VFULSWV"	<(6

,I \RX GLG QRW XVH EHVSRNH VFULSWV ZDV WKH PHWKRG R VHOHFWLRQ\ VDWLVIDFWRU

:HUH WKH DVVHVVPHQWV DSSURSULDWH IRU WKH FRX
$OO WKH DVVHVVPHQWV PHQWLRQHG WKURXJKRXW WKH GLVFXVVLRQ OHDUQLQJ RXWFRPHV DQG DVVHVVPHQW FULWHULD DUH GUDIWHG ZLWK LQSXW IURP H[SHULHQFHG SUDFWLWLRQHUV 7KH VFHQDULRV RIIHUHG DUH UHDOLVWLF DQG FKDOOHQJLQJ DSSURSULDWH H[HUFLVHV

:DV WKH VWDQGDUGLVHG DVVHVVPHQW GHYHORSHG E\ FDQGLGDWHV LQ JHQHUDO DSSURSULDWH IRU 0DVWHUV OHYHO"
3OHDVH &RPPHQW (YHU\ SDVVLQJ VFULSWRUZLDWRHI VWDQGDUGLVHG DVVHVVPHQW IRU 0DVWHUV

:DV WKH PDUNLQJ RUGDLQG FRQVLVWHQW"
3OHDVH &RPPHQW 7KH PDUNLQJ ZDV VDWLVIDFWRU\ DQG DVVHVVPHQW GHFLVLRQV FRQVLVWHQW QRWHG RQ WUHLWDVK WDQDOYRKEHWZHHQ WKH PRGHUDWLRQ SURFHGGXUHV DSSOLHG

4XDOLW\ $VVXUDQFH ,VVXHV	
:HUH DVVHVVPHQWV DQG6\RXU GXWLHV DV H[WHUQDO H[DPLQHU DGHTXDWHO\ H[SODLQHG" WR	
'LG \RX KDYH DQ\ FRQFHUQV(6 DQ\ PDWHULDO QHHGHG WR PDNH WKH UHTXLUHG MXGHPHQWV"	
:HUH \RXU FRPPHQWV GXULQJ WKH DVVHVVPHQW SURFHVV DQG DW WKH ([DPLQDWLRQ %RDUGV FRQVLGHUHG DSSURSULDWHO	
+DV DSSURSULDWH DFWLRQ EHHQ WDNHQ LQ UHVSHFW RI FRPPHQWV PDGH LQ \RXU ODVW H[DPLQHU¶V UHSRUW"	
3OHDVH PDNH DQ\ FRPPHQWV EHORZ	

:LWK UHJDUGV WR WKH DFDGHPLF FRQWHQW RI WKH SURFHVV DQG DW ([DPLQDWLRQ %RDUG OHYHO SURYLGHG D H[SODQDWLRQ DV WR ZKHWKHU RU QRW

$UHDV RI JRRG SUDFWLFH

7KH UHDOLVWLF DQG SUDFWLFDO DVSHFWV

7KH 8QLYHUVLW\ VKRXOG EH FRPPHQGHG IRU WKH FRQWLQXHG HPSKDVLV RQ SUDFWLFDO DQG UHDOLVWLF DVSHFWV RI WKH FRXUVH

7KH SDVW WZR \HDUV KDYH VHHQ D FRQVLGHUDEOH LPSURYHPHQW LQ WKH DFYXHO DFFRPPRGDWLRQ DYDLODEOH WR VWXGHQWV DQG WKH DFFRPPRGDWLRQ HQYLURQPHQW DSSURSULDWH WR WKH GHYHORSPHQW RI DVVHVVPHQW

2WKHU LVVXHV

3OHDVH PDNH DQ\ FRPPHQWV RU VXJJHVWLRQV RQ RWKHU LVVXHV

8QIRUWXQDWHO\ RQFH DJDLQ , ZDV SXHQDOL]HG WR WKH HYLVWLQJ
DQG VWDII WKLV \HDU&RYLG&RQVXOWDWLRQV

7KH 8QLYHUVLW\ GLGQ¶W SHUPLW XV WR KDYH DFFHVV EHFDXVH WKH
WKDW VWXGHQWV ZHUH FRQGXFWLQJ VXUYH\V RI WKHLU FKDOL